

IAIN W. LONG

LONDON SCHOOL OF ECONOMICS & POLITICAL SCIENCE

Department of Economics

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DATE OF BIRTH: 17th Feb 1984

SEX: Male

CITIZENSHIP: British

PRE-DOCTORAL STUDIES:

2006-2007 Master of Research in Economics (with Merit)
London School of Economics

2005-2006 Master of Science in Econometrics and Mathematical Economics (with Distinction)
London School of Economics

2002-2005 Bachelor of Science in Mathematics and Economics (with First Class Honours)
London School of Economics

DOCTORAL STUDIES:

London School of Economics

DATES: 2007 - present

THESIS TITLE: "The Economics of Organised Crime"

EXPECTED COMPLETION DATE: Spring 2012

THESIS ADVISORS AND REFERENCES:

Prof. Leonardo Felli (Advisor)
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Prof. Alwyn Young (Advisor)
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DESIRED TEACHING AND RESEARCH:

Primary Fields: Economics of Crime, Microeconomics.

Secondary Fields: Political Economics, Labour Economics.

TEACHING EXPERIENCE:

2009-Present GTA Workshop Tutor, Economics Network

2007-Present Course Manager, EC102 Economics B (introductory economics)

2006-Present Revision Lecturer, EC102 Economics B

2006-Present GTA, EC102 Economics B

RELEVANT POSITIONS HELD:

2010-Present Associate, Economics Network

2007-Present Tutorial Fellow, Department of Economics, LSE

Referee for LABOUR and The Economic Journal.

LANGUAGES

English (native)

HONORS, SCHOLARSHIPS AND FELLOWSHIPS:

2008 Economics Network National Outstanding Teaching Prize (joint with Prof. Alwyn Young)

2007, 2009, LSE Department of Economics Teaching Prize
2010

2007-Date LSE Fellowship

COMPLETED PAPERS:

Job Market Paper:

“Recruitment to Organised Crime”, working paper, 2011

Organised crime is unique within the underground economy. Unlike individual criminals, criminal organisations can substitute between a variety of inputs; chiefly violence and labour. This paper considers the effect of several popular anti-crime policies in such an environment. Using a standard framework, I find that certain policies may cause the organisation to reduce its membership in favour of more intense violence. Others may lead to increases in membership. Consequently, policies designed to reduce the social loss suffered as a result of criminal activities may actually increase it. Results prove robust to differences in hiring practices on the part of the criminal organisation.

RESEARCH IN PROGRESS:

"Does Anti-Gang Policy have Unintended Consequences?"

Long (2011) suggests that anti-gang policies may have unintended consequences. Gangs may substitute away from membership size towards more intense violence. Using data from the National Longitudinal Survey of Youth, I investigate whether there is any evidence of this.

"Reputation Effects of Violence in Criminal Organisations"

A criminal organisation's profits depend critically upon its reputation for violence. A strong reputation ensures lowers competition, and ensures that local firms remain protected. Violence is often an out-of-equilibrium action. When opportunities arise, criminal organisations will inflict high levels of violence to signal their ability to those in their territory. This ensures that challenges to their authority remain rare. However, when two organisations engage in violence against each other, this same effect can cause the rapid escalation that is symptomatic of the start of a gang war.