

# JÖRN-STEFFEN PISCHKE

Centre for Economic Performance  
London School of Economics  
Houghton Street  
London WC2A 2AE  
United Kingdom

Tel: 44-207-955-6509  
Fax: 44-207-955-7595  
Web page: <http://econ.lse.ac.uk/staff/spischke/>  
Email: [s.pischke@lse.ac.uk](mailto:s.pischke@lse.ac.uk)

---

## WORK EXPERIENCE

*Professor*, Department of Economics, London School of Economics, 2002-  
*Reader*, Department of Economics, London School of Economics, 2000-2002  
*Associate Professor*, Department of Economics, MIT, 1998-2000  
*Assistant Professor*, Department of Economics, MIT, 1993-1998  
*Staff Economist*, Center for European Economic Research (ZEW), Mannheim, Germany, 1991-1993

## VISITING POSITIONS

*Visiting Professor*, Department of Economics, MIT, 2006-2007  
*Visiting Scholar*, Department of Economics, Harvard University and NBER, 2003-2004  
*Visiting Scholar*, Northwestern University/University of Chicago Joint Center for Poverty Research, 1997-1998

## OTHER AFFILIATIONS

*Research Associate*, Centre for Economic Performance, London School of Economics, 2000-;  
*Acting Director of the Labour Programme* 2007-2008  
*Research Fellow*, Centre for Economic Policy Research, 1999-; *Program Director of the Labour Programme*, 2004-2008  
*Research Fellow*, Institute for the Study of Labor, 1999-  
*Research Associate*, National Bureau of Economic Research, 2002-; *Faculty Research Fellow*, 1996-2002

## DEGREES

*Princeton University*, Ph.D. in Economics, 1992  
*State University of New York*, Binghamton, MA in Economics, 1987

## FIELDS OF INTEREST

Labor Economics, Economics of Education, Applied Econometrics

## CITIZENSHIP

German

---

BOOKS

*Mastering Metrics: The Path from Cause to Effect*. Princeton: Princeton University Press, 2015 (with Joshua Angrist)

*Mostly Harmless Econometrics: An Empiricist's Companion*. Princeton: Princeton University Press, 2009 (with Joshua Angrist)

JOURNAL PUBLICATIONS

“Peer Effects in European Primary Schools: Evidence from PIRLS,” *Journal of Labor Economics* 27, July 2009, 315-348 (with Andreas Ammermüller)

“The Returns to Apprenticeship Training in Austria: Evidence from Failed Firms,” *Scandinavian Journal of Economics* 110, December 2008, 733-753 (with Josef Fersterer and Rudolf Winter-Ebmer)

“Zero Returns to Compulsory Schooling in Germany: Evidence and Interpretation,” *Review of Economics and Statistics* 90, August 2008, 592-598 (with Till von Wachter)

“The Impact of Length of the School Year on Student Performance and Earnings: Evidence from the German Short School Years,” *Economic Journal* 117, October 2007, 1216-1242

“Minimum Wages and On-the-job Training,” *Research in Labor Economics* 22, 2003, 159-202 (with Daron Acemoglu)

“Continuous Training in Germany,” *Journal of Population Economics* 14, September 2001, 523-548

“The Structure of Wages and Investment in General Training,” *Journal of Political Economy* 107, June 1999, 539-572 (with Daron Acemoglu)

Reprinted in F. Green (ed.) *Recent Developments in the Economics of Training*, volume I, chapter 2. Cheltenham: Edward Elgar Publishing, 2007.

“Testing for Liquidity Constraints in Euler Equations with Complementary Data Sources,” *Review of Economics and Statistics* 80, May 1998, 251-262 (with Tullio Jappelli and Nicholas Souleles)

“Why Do Firms Train? Theory and Evidence,” *Quarterly Journal of Economics* 113, Feb. 1998, 79-119 (with Daron Acemoglu)

“Employment Effects of Immigration to Germany: An Analysis Based on Local Labor Markets,” *Review of Economics and Statistics* 79, Nov. 1997, 594-604 (with Johannes Velling).

Reprinted in K. F. Zimmermann and T. K. Bauer (eds.) *The Economics of Migration*. Vol. IV, chapter 20. Cheltenham: Edward Elgar Publishing, 2002.

“The Returns to Computer Use Revisited: Have Pencils Changed the Wage Structure Too?” *Quarterly Journal of Economics* 112, Feb. 1997, 291-303 (with John DiNardo)

“A Statistical Analysis of Crime Against Foreigners in Unified Germany,” *Journal of Human Resources* 32, Winter 1997, 182-209 (with Alan Krueger)

“Individual Income, Incomplete Information, and Aggregate Consumption,” *Econometrica* 63, July 1995, 805-840

“Measurement Error and Earnings Dynamics: Some Estimates from the PSID Validation Study,” *Journal of Business and Economic Statistics* 13, July 1995, 305-314

JOURNAL PUBLICATIONS

“The Effect of Social Security on Labor Supply: A Cohort Analysis of the Notch Generation,” *Journal of Labor Economics* 10, Oct. 1992, 412-437 (with Alan Krueger)

“Measuring Persistence in the Presence of Trend Breaks: The Case of U.S. GNP,” *Economics Letters* 36, Aug. 1991, 379-384

COLLECTIVE VOLUME ARTICLES AND INVITED PUBLICATIONS

“Undergraduate Econometrics Instruction: Through Our Classes, Darkly,” *Journal of Economic Perspectives* 31, Spring 2017, 125-144 (with Joshua Angrist)

“The Credibility Revolution in Empirical Economics: How Better Research Design is Taking the Con out of Econometrics,” *Journal of Economic Perspectives* 24, Spring 2010, 3-30 (with Joshua Angrist)

“Labor Market Institutions, Wages, and Investment: Review and Implications,” *CESifo Economic Studies* 51, 1/2005, 47-75

“Changes in the Wage Structure, Family Income, and Children's Education,” *European Economic Review, Papers and Proceedings* 45, May 2001, 890-904 (with Daron Acemoglu)

“Certification of Training and Training Outcomes,” *European Economic Review, Papers and Proceedings* 44, May 2000, 917-927 (with Daron Acemoglu)

“Beyond Becker: Training in Imperfect Labor Markets” *Economic Journal Features* 109, February 1999, F112-F142 (with Daron Acemoglu)

Reprinted in J. Donohue (ed.) *Economics and Employment Law*, volume II, Cheltenham: Edward Elgar Publishing, chapter 6.

“Observations and Conjectures on the U.S. Employment Miracle,” in *Third Public GAAC Symposium: Labor Markets in the USA and Germany*, Bonn: German-American Academic Council, 1998, 99-126, (with Alan Krueger).

Shortened version reprinted in *Wirtschaftspolitische Blätter* 46, 3/1999, 259-266; “Authors’ Response to Comments” *Comparative Labor Law and Policy Journal* 19, Winter 1998, 321-329

“Ausbildung und Lohnstruktur: Deutschland und die USA in den 80er Jahren,” in B. Gahlen, H. Hesse, and H.J. Ramser (eds.) *Verteilungsprobleme der Gegenwart. Diagnose und Therapie*. Schriftenreihe des Wirtschaftswissenschaftlichen Seminars Ottobeuren, vol. 27. Tübingen, Germany: Verlag Mohr Siebeck, 1998, 95-117

“A Comparison of East and West German Labor Markets Before and After Unification,” in R. Freeman and L. Katz (eds.) *Differences and Changes in Wage Structures*, Chicago: University of Chicago Press, 1995, 405-445 (with Alan Krueger)

“Arbeitslosigkeit, Löhne oder Weiterbildung: Warum pendeln Ostdeutsche in den Westen?” in: H. König and V. Steiner (eds.) *Arbeitsmarktdynamik und Unternehmensentwicklung in Ostdeutschland*, Baden-Baden, Germany: Nomos Verlagsgesellschaft, 1994, 311-343 (with Matthias Staat und Stefan Vögele)

“Löhne und Einkommen im Osten Deutschlands seit der Vereinigung,” *ZEW-Wirtschaftsanalysen* 1, 1993, 66-89

COMMENTS AND BOOK REVIEWS

Comment on “Workplace Training in Europe” by Andrea Bassanini et al., in G. Brunello, P. Garibaldi, and E. Wasmer (eds.) *Education and Training in Europe*. A Report for the Fondazione Rodolfo De Benedetti, Oxford: Oxford University Press, 2007, 330-342

Comment on “Public Employment. Does it Increase Unemployment?” by Yann Algan, Pierre Cahuc, and André Zylberberg, *Economic Policy* 34, April 2002, 41-46

Comment on “Inequality and Convergence in Europe’s Regions: Reconsidering European Regional Policies” by Fabio Canova and Michele Boldrin, *Economic Policy* 32, April 2001, 245-248

Comment on “Substitution over Time: Another Look at Life Cycle Labor Supply” by Casey Mulligan, *NBER Macroeconomics Annual*, 1998, 138-151

Review of “Japan’s ‘Guest-workers:’ Issues and Public Policies” by Haruo Shimada, *Journal of Economic Literature* 33, Dec. 1995, 2004-2006

UNPUBLISHED PAPERS

“Of Mice and Merchants: Trade and Growth in the Iron Age,” mimeographed, May 2017 (with Stephan Maurer and Ferdinand Rauch)

“Poorly Measured Confounders are More Useful on the Left Than on the Right,” NBER Working Paper 23232, March 2017 (with Zhuan Pei and Hannes Schwandt)

“Wage Flexibility and Employment Fluctuations: Evidence from the Housing Sector,” NBER Working Paper 22496, July 2016

“Does Rosie Like Riveting? Male and Female Occupational Choices,” NBER Working Paper 22495, July 2016 (with Grace Lordan)

“A Cautionary Note on Using Industry Affiliation to Predict Income,” NBER Working Paper 18384, September 2012 (with Hannes Schwandt)

“Money and Happiness: Evidence from the Industry Wage Structure,” NBER Working Paper 17056, May 2011

“Comprehensive versus Selective Schooling in England and Wales: What Do We Know?” NBER Working Paper 12176, April 2006 (with Alan Manning)

“Unions and the Labor Market for Managers,” CEPR Working Paper 2418, April 2000 (with John DiNardo and Kevin Hallock)

“Assimilation and the Earnings of Guest-workers in Germany,” mimeographed, Sept. 1993

PROFESSIONAL SERVICE

*Editor*, Economic Journal, 2005-2012

*Editor*, European Economic Review, 2000-2002

*Panel Member*, Economic Policy – A European Forum, 2000-2001

*Program Committee Member*, 2006 Royal Economic Society Ph.D. Presentation Meetings, 2004 Econometric Society European Meeting, 2001 Econometric Society European Meeting, 2001 Verein für Socialpolitik, 1999 Society of Labor Economists Meeting, 1994 European Economic Association Meeting

*Member of the Scientific Council*, Center for European Economic Research (ZEW), 2002-2006

HONORS AND FELLOWSHIPS

*Teaching Excellence Award, Research Guidance and Support*, LSE, 2017

*Best PhD Supervisor Award*, LSE Department of Economics, 2013

*Review of Economic Studies European Meetings*, Participant, 1993

*Charlotte Elizabeth Proctor Fellow*, Princeton University, 1990-1991

GRANTS

*Economic and Social Research Council Grant*, “Returns to Apprenticeship Training in Germany and Austria,” 2003-2004

*Citicorp Behavioral Sciences Research Council Research Grant*, “Pay, Productivity, and Careers of Credit Card Collectors” (with Daron Acemoglu), 1998-2000

*American Compensation Association Research Grant*, “Unions and Managerial Pay” (with John DiNardo and Kevin Hallock), 1997

*Institute for Policy Reform*, “Crime Against Foreigners in Germany” (with Alan Krueger), 1995

*Summer Support from the Migration Research Network of the Centre for Economic Policy Research*, “Labor Market Effects of Foreign Employment in Germany,” 1993

*NATO Collaborative Research Grant*, “Testing for Liquidity Constraints with Complementary Data Sources” (with Tullio Jappelli), 1992-1994