

Some Simple Arithmetic on  
How Income Inequality and Economic Growth Matter

by

Danny Quah \*  
LSE Economics Department  
July 2001

---

\* I thank the British Academy, the MacArthur Foundation, and the ESRC (Award R022250126) for financial support. Abhijit Banerjee, Tim Besley, Richard Blundell, Andrew Chesher, Frank Cowell, Bill Easterly, Theo Eicher, Raquel Fernandez, Chico Ferreira, Louise Keely, Branko Milanovic, and Andrew Newman provided helpful comments. Also useful were Clarissa Yeap's research assistance in the early stages of this work and Claudia Biancotti's Ec473 LSE seminar presentation, in the spring of 2001. All calculations and graphs were produced using  $\text{\LaTeX}$  and the author's econometrics shell `tsrf`.

Some Simple Arithmetic on  
How Income Inequality and Economic Growth Matter  
by  
Danny Quah  
LSE Economics Department  
July 2001

ABSTRACT

*This paper models inequality and growth as components in a vector stochastic process. It calibrates the impact each has on different welfare indicators and on the world's income distribution. For personal income inequalities worldwide, the forces assuming first-order importance are macroeconomic ones determining cross-country patterns of growth and convergence. The relation between a country's growth performance and its inequality is insignificant in global inequality dynamics. The paper concludes that standard panel data econometric methods produce results misleading for the relation between inequality and growth. Once this is taken into account, inequality is irrelevant for economic growth.*

**Keywords:** distribution dynamics, Gini coefficient, headcount index, panel data, poverty, world income distribution

**JEL Classification:** C23, D30, O10, O57

**Communications to:** Danny Quah, Economics Department, LSE, Houghton Street, London WC2A 2AE

Tel: +44/0 20 7955-7535, Email: [dquah@econ.lse.ac.uk](mailto:dquah@econ.lse.ac.uk)  
(URL) <http://econ.lse.ac.uk/~dquah/>

Some Simple Arithmetic on  
How Income Inequality and Economic Growth Matter  
by  
Danny Quah \*  
LSE Economics Department  
July 2001

## 1 Introduction

Three concerns underly all research on income inequality and economic growth. First, inequality might be causal for economic growth, raising or lowering an economy's growth rate. Understanding the mechanism then becomes paramount. How do alternative structures of political economy and taxation matter for this relation between inequality and growth? Or, does income inequality increase the rate of capital investment and therefore growth? Do credit and capital market imperfections magnify potentially adverse impacts of inequality, thereby worsening economic performance and growth? For concreteness, I will refer to this circle of related questions as the *mechanism* concern.

Second, even as economic growth occurs, the simultaneous rise in inequality—sometimes hypothesized, other times asserted—might be so steep that the very poor suffer from an absolute decline in their incomes. This position might be what underlies, partly, the anti-capitalism, anti-globalization, anti-growth movement and protests.

---

\* I thank the British Academy, the MacArthur Foundation, and the ESRC (Award R022250126) for financial support. Abhijit Banerjee, Tim Besley, Richard Blundell, Andrew Chesher, Frank Cowell, Bill Easterly, Theo Eicher, Raquel Fernandez, Chico Ferreira, Louise Keely, Branko Milanovic, and Andrew Newman provided helpful comments. Also useful were Clarissa Yeap's research assistance in the early stages of this work and Claudia Biancotti's Ec473 LSE seminar presentation, in the spring of 2001. All calculations and graphs were produced using  $\text{\LaTeX}$  and the author's econometrics shell `tsrf`.

Although, not exhaustively descriptive, *anti-globalization* is the term I will use to refer to this second concern.

Third is a catch-all-else category that does not fit in either of the first two. This includes concerns such as envy, equity, risk, subtleties like peer group effects or the economics of superstars—where the distribution of outcomes is more skewed than that of underlying characteristic. This category includes the more traditional motivations in research on income distribution and inequality, but that are less emphasized in recent research that feature more the mechanism and anti-globalization concerns.

This paper shows that the first two of these concerns are empirically untenable. Given the patterns of dynamic and cross-section variation in the data, neither the mechanism nor anti-globalization concerns have any basis in fact. First, over time, growth varies too much relative to historical changes in inequality: Thus, many other factors that are conceptually unrelated to inequality importantly influence growth. Second, growth is, to the relevant approximation, distribution-neutral: Thus, growth improves the situation for the poor, much as it does for the average member of society. The arguments developed in this paper rely on not regression-based evidence, but instead straightforward direct correlations and distributional characterizations, i.e., simple arithmetic.

The remainder of this paper is organized as follows. Section 2 describes related literature, and Section 3 develops the class of probability models underlying the approach in this paper. Section 4 presents detailed results for two economies, China and India. While these might seem only two datapoints among the fuller results of Section 5 to follow, the two economies together cover more than a third of the world's population, and illustrate all the conceptual issues that will subsequently arise. Section 5 presents the more complete results, extending the findings of Section 4 to all countries for which data are available. It gives also several alternative characterizations of the dynamics of the world income distribution across the approximately six billion people on earth. Section 6 concludes.

The technical appendix, Section 7, contains details on the estimation and data.

## 2 Related literature

A conventional wisdom recently emerged from empirical research on inequality and growth is how fragile empirical findings are, varying with auxiliary conditioning information, functional form specification, assumed patterns of causality, and so on (e.g., Banerjee and Duflo, 2000).

This state of affairs is unlike that at the beginnings of the subject. Then, Kuznets (1955) had asked if personal income inequality rose or fell in the course of economic growth. He documented both occurred: looking across countries, from poorest to richest, within-country income inequality first rose and then fell.

Since most of the work there entailed defining and collecting data, modern researchers now using readily-available observations on growth and inequality can easily and routinely re-examine Kuznets's inverted U-shaped curve (e.g., Deininger and Squire, 1998). Interest has therefore shifted to more subtle issues: causality and mechanisms relating inequality and growth—see, e.g., Aghion, Caroli and García-Peñalosa (1999), Bénabou (1996), Galor and Zeira (1993), and the literature surveyed in Bertola (1999).

On these more complex questions, however, the data give a less clearcut message. Results vary, depending on auxiliary conditioning information and econometric technique. For instance, Alesina and Rodrik (1994), Perotti (1996), and Persson and Tabellini (1994) conclude that inequality and growth are negatively related, while Barro (2000), Forbes (2000), and Li and Zou (1998) report a positive or varying relation between the two. To some researchers, the situation seems so bad that they simply conclude the data are not directly informative on interesting issues in inequality and growth, and attempt to explain why this is so, within a particular model of inequality and growth (e.g., Banerjee and Duflo, 2000).

This paper takes no explicit stance on causality between inequality and growth, nor on the functional form relating them. Instead, it models inequality and growth jointly as part of a vector stochastic process, and calibrates the impact each has on a range of welfare indicators and on the worldwide individual income distribution. The

paper therefore addresses (among others) a simpler question: When growth occurs, how do the poor fare? Or, more elaborately, what difference have the historical dynamics of inequality and of economic growth made for the incomes of people living in a particular country or across different countries? If inequality were, indeed, to fall when growth is lower, does it fall enough to overcome the negative impact on the poor of slower economic growth overall? Alternatively, if within-country inequality were to rise, does that occur simultaneously with cross-country per capita incomes converging, so that overall world individual income inequality is falling? Or, is the opposite true?

Given the data extant, arithmetic alone suffices to retrieve useful answers to such questions. Unlike, say, regression analyses that end up concluding the data are too noisy or don't speak loudly or don't measure the appropriate concept, the exercise here gets to a clear and unambiguous message: To understand the secular dynamics of personal incomes against a setting of world inequalities, those forces of first-order importance are macroeconomic ones determining cross-country patterns of growth and convergence. Within-country inequality dynamics are insignificant for determining global inequality.

Although not central to the points here, in obtaining these characterizations, the paper ends up estimating the income distribution across people worldwide.

Methodologically, the paper proposes lessened emphasis on panel data econometric analysis for studying questions of inequality and growth. Just because certain data come as cross sections, tracked through time, doesn't imply the suitability of analyzing them using panel data regressions, with the methods' emphasis on conditioning out individual heterogeneities in fixed or random effects. For inequality and growth, as we will see below, we discard by far the most informative variation in the data when we estimate traditional panel-data regressions. This does not just mean those estimates are imprecise; it means they mislead.

Several earlier papers motivate my approach here. Deininger and Squire (1998) addressed questions closely related to those I pose

above. They used regression analysis and more elaborate data, in contrast to the minimalist, arithmetic approach of this paper. They concluded, though, much the same as I do below: The poor benefit more from increasing aggregate growth by a range of factors, than from reducing inequality through redistribution. Deininger and Squire's view of growth and inequality as the joint outcome of some development process matches that in Section 3 of the current paper.

Dollar and Kraay (2001) studied directly average incomes of the poorest fifth of the population, across many different economies, and noted those incomes rise proportionally with overall average incomes, for a wide range of factors generating economic growth. Put differently, it is difficult to find anything raising average incomes that doesn't also increase incomes for the very poor. They concluded, as I will below, that the poor benefit, whatever drives aggregate economic growth. Similarly, Ravallion and Chen (1997) found in survey data that changes in inequality are orthogonal to changes in average living standards. Bourguignon (2000) performed calculations like those in Section 7.4.1 below.

Finally, Heston and Summers (1999) and Milanovic (2002) constructed, as I do below, world income distributions that put together individual country statistics, although their methods, approach, and data sources differ substantially from mine.

### **3 Probability models for income distribution dynamics**

I take as given the reported national measures of per capita income and individual income inequality, e.g., in Summers and Heston (1991), Deininger and Squire (1996), and UNU (2000). Work elsewhere—especially on inequality—examines conceptual or statistical errors in such data. I do not treat those questions here, but simply use the data directly.

One reason for taking the measures of individual income inequality I do below is that almost all studies of growth and inequality extant use them as well—see, among many others, Banerjee and Duflo (2000), Barro (2000), Deininger and Squire (1998), Perotti (1996),

and Persson and Tabellini (1994). If the findings in this paper are thought unreasonable because the data don't bear, say, the appropriate tax or transfer modification to personal incomes, then that conclusion extends more generally to all these influential studies that have analyzed the same data.

Fix a country at a point in time, and let  $Y$  denote income,  $\mathcal{I}$  a vector of income inequality measures, and  $F$  the distribution of  $Y$  across individuals. One entry in  $\mathcal{I}$  might be the Gini coefficient; another might be the mean-median income ratio; yet a third might be the standard deviation of log incomes; and so on. Each element of  $\mathcal{I}$  is a functional or a statistic of the distribution  $F$ . To emphasize that per capita income is the *arithmetic mean* or *expectation* of  $F$ , write it as  $\mathcal{E}$ . Economic growth is  $\dot{\mathcal{E}}/\mathcal{E}$ .

Asking about causality between growth and inequality is asking about the functions

$$\dot{\mathcal{E}}/\mathcal{E} = \phi(\mathcal{I}) \quad \text{or} \quad (\mathcal{I}) = \psi\left(\dot{\mathcal{E}}/\mathcal{E}\right)$$

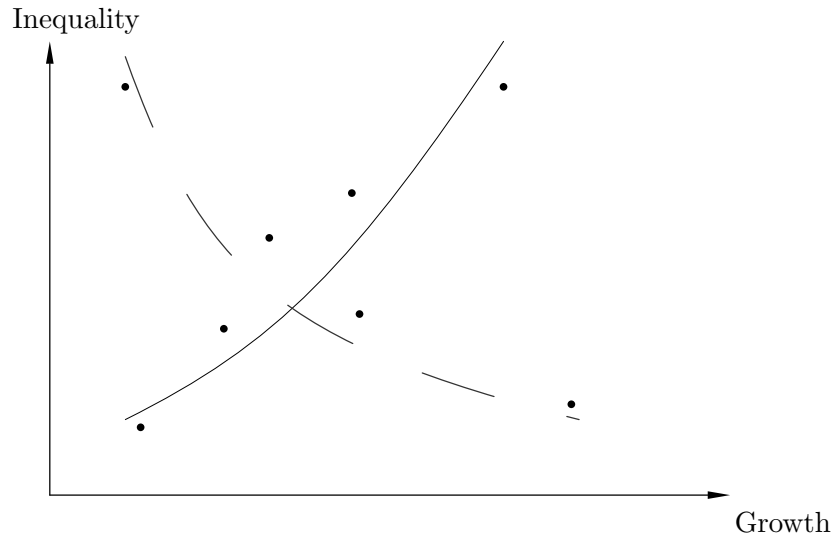
(as in, e.g., Fig. 1).

By contrast, in this paper  $\dot{\mathcal{E}}/\mathcal{E}$  and  $\mathcal{I}$  are modelled jointly, as part of a vector stochastic process  $Z$ . Let  $Z_0$  denote the vector of other variables in the system, including population  $P$ , so that

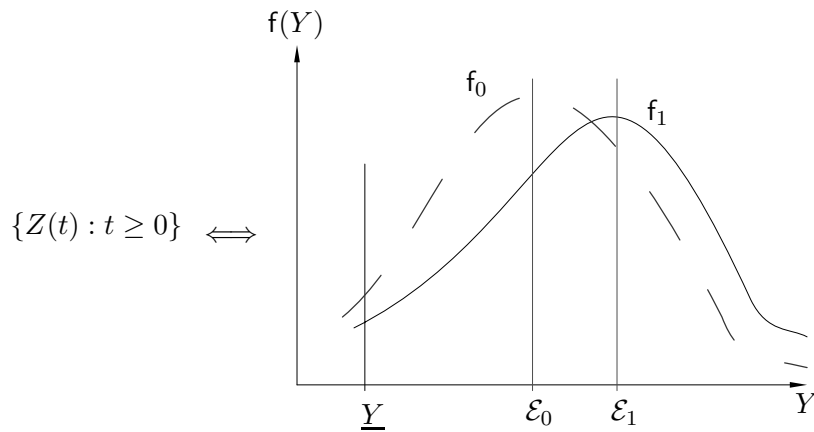
$$\{Z(t) : t \geq 0\}, \quad \text{with } Z \stackrel{\text{def}}{=} \begin{pmatrix} \dot{\mathcal{E}}/\mathcal{E} \\ \mathcal{I} \\ Z_0 \end{pmatrix}$$

constitutes the object to investigate. The current study can be viewed as describing an unrestricted vector autoregression in  $Z$ ; it makes no assumptions on causality relations across the different entries of  $Z$ . The law of motion describing the dynamics of  $F$ , the individual income distribution, implies a law of motion for  $Z$ . Conversely, when  $Z_0$  is sufficiently extensive,  $Z$ 's dynamics imply  $F$ 's; when  $Z_0$  is not complete,  $Z$ 's dynamics restrict but do not fully specify  $F$ 's.

Fig. 2 illustrates this. The right side shows the density  $f$  corresponding to the distribution  $F$ , at two time points  $t_0$  and  $t_1$ , with the dashed line indicating  $f$  at  $t_0$ , the earlier time, and the solid line



**Fig. 1: Inequality and growth** Does one systematically co-move with the other? Does one cause the other?



**Fig. 2: Income distribution dynamics** Vector  $Z$ 's law of motion implies and is implied by income distribution dynamics. Densities  $f_0$  and  $f_1$  are for times  $t_0$  and  $t_1$  respectively, with  $t_0 < t_1$ .

indicating that at timepoint  $t_1$ . Associated with  $f_0$  is its mean  $\mathcal{E}_0$ ; similarly, associated with  $f_1$  is its mean  $\mathcal{E}_1$ . Fig. 2 has, as an illustration,  $\mathcal{E}_1 > \mathcal{E}_0$  so that economic growth, as measured by national income statistics, has occurred. If  $\underline{Y}$  is some arbitrary but fixed income level, we can estimate the fraction of the population that remains with income below  $\underline{Y}$  by calculating  $\int_{Y < \underline{Y}} f(Y) dY$  from knowledge of  $f$ , from time  $t_0$  to time  $t_1$ . If we know the population  $P$  as well, then we can use this calculation to estimate the number of people living at incomes less than  $\underline{Y}$ . In the inequality literature, the statistic  $\int_{Y < \underline{Y}} f(Y) dY$  is sometimes called the *poverty headcount index*, and written  $HC_{\underline{Y}}$ ; while the size of the population with incomes at most  $\underline{Y}$  is written  $P_{\underline{Y}}$  (e.g., equations (14) and (15) in Section 7 below).

The problem is we typically have only incomplete information on  $Z$  and  $f$ . But we can use knowledge on  $Z$  to infer restrictions on  $f$ , and then estimate statistics of interest like  $HC_{\underline{Y}}$  and  $P_{\underline{Y}}$ .

As a simple example, suppose  $F$  were assumed (or otherwise inferred) to be Pareto, and known up to the two parameters  $\theta_1$  and  $\theta_2$ :

$$F(y) = 1 - (\theta_1 y^{-1})^{\theta_2}, \quad \theta_1 > 0, y \geq \theta_1, \theta_2 > 1, \quad (1)$$

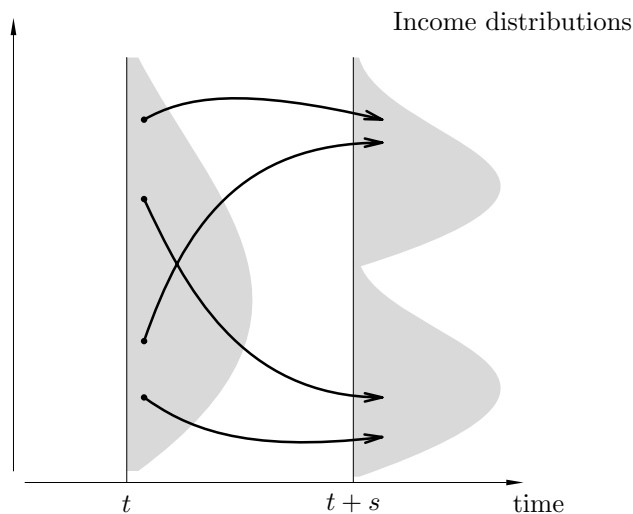
What restrictions does knowledge of  $Z$  imply for  $F$ ? Equation (1) gives per capita income  $\mathcal{E}$  and Gini coefficient  $\mathcal{I}_G$  as

$$\begin{aligned} \mathcal{E} &\stackrel{\text{def}}{=} \int_{-\infty}^{\infty} y dF(y) = (\theta_2 - 1)^{-1} \theta_2 \theta_1, \\ \mathcal{I}_G &\stackrel{\text{def}}{=} [2^{-1} \mathcal{E}(F)]^{-1} \int_{-\infty}^{\infty} \left( F(y) - \frac{1}{2} \right) y dF(y) = (2\theta_2 - 1)^{-1}, \end{aligned}$$

so that knowledge of the first two entries of  $Z$  alone gives

$$\begin{aligned} \hat{\theta}_2 &= (1 + \mathcal{I}_G^{-1})/2, \\ \hat{\theta}_1 &= (1 - \hat{\theta}_2^{-1})\mathcal{E}. \end{aligned}$$

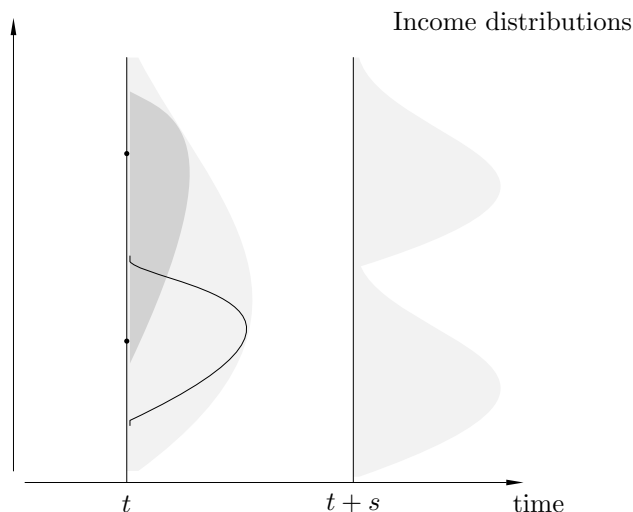
With more information in  $Z$ , the researcher can either estimate  $\theta$  more precisely, using a method of moments technique as described in Section 7.1 below, or alternatively, relax the Pareto assumption for  $F$ . In either case,  $HC_{\underline{Y}}$  and  $P_{\underline{Y}}$  can then be straightforwardly estimated.



**Fig. 3: Emerging twin peaks** Cross-country per capita income distribution. Arrows show countries transiting across different parts of the cross section distribution.

Putting together the implied  $F$ 's for different countries in the world then allows mapping the worldwide income distribution. To see the value of this, consider Fig. 3, which shows what has sometimes been referred to as an *emerging twin peaks* in cross-country income distribution dynamics (e.g., Quah, 2001). That twin-peaks characterization, as many others in the macroeconomic growth literature, takes each country as a unit of observation. Thus, countries as large as China are treated the same way as those as small as Singapore, and income distributions *within* countries are ignored—the analysis takes everyone in the economy to have the same (per capita, average) income.

Information on income distributions within a country allow enriching the picture in Fig. 3 to something like Fig. 4. The black dots at time  $t$  indicate the per capita incomes of two hypothetical countries, with the darker shaded area around each depicting within-country individual income distributions. Thus, even as national per



**Fig. 4: Individual income distributions** Distribution dynamics within the emerging twin-peaks law that describes cross-country per capita income cross sections.

capita incomes evolve according to an emergent twin-peaks dynamic law, the distribution of incomes across people, within and across countries, can evolve and overlap in intricate ways.

#### 4 Illustrative calculations: China and India

To provide intuition for what follows, we now go through some detailed calculations on China and India. While these are only two countries out of over a hundred worldwide, together they constitute a third of the world's population, and thus provide substantial insight into the dynamics in Fig. 4. Moreover, they will highlight all the substantive issues to follow below.

Between 1980 and 1992, China's per capita income grew from US\$972 to US\$1493, an annual growth rate of 3.58%. Over this period, India grew at a lower annual rate of 3.12%, increasing its per

	Per capita incomes (US\$)			Population ( $\times 10^6$ )	
	1980	1992	$\mathcal{E}/\mathcal{E}$	1980	1992
China	972	1493	3.58%	981	1162
India	882	1282	3.12%	687	884
US	15295	17945	1.33%	228	255

Table 1: Aggregate income and population dynamics. China, India, and the US

	Gini coefficient $\mathcal{I}_G$		
	1980	1992	Min. (year)
China	0.32	0.38	0.26 (1984)
India	0.32	0.32	0.30 (1990)
US	0.35	0.38	0.35 (1982)

Table 2: Inequality in China, India, and the US. By Gini coefficient

capita income from US\$882 to US\$1282. (Per capita incomes are purchasing power parity adjusted real GDP per capita in constant dollars at 1985 prices, series `rgdpch` from Summers and Heston (1991).) For comparison, Table 1 also contains a row for the US, showing its 1.33% annual growth over 1980–1992, taking per US capita income from US\$15295 to US\$17945. The last two columns of Table 1 contains population figures, again from Summers and Heston (1991). By 1992, China had grown to over 1.1 billion people, with India approaching 0.9 billion.

It has been remarked many times elsewhere that China’s fast-increasing per capita income came together with rises in inequality. Table 2 shows (from Deininger and Squire, 1996) Gini coefficients for the same three countries, China, India, and the US, over 1980–1992. Inequality in China, as measured by the Gini coefficient, increased from 0.32 to 0.38, while that in India remained constant at 0.32. While the last column of the Table shows that the increase in China is not monotone and that India’s was not constant throughout—China had its low Gini coefficient of 0.26 over this period in 1984, while India’s low was 0.30 in 1990—it is tempting to conclude from look-

	$\underline{Y} = 2; HC_{\underline{Y}} (P_{\underline{Y}}, 10^6)$	
	1980	1992
China	0.37–0.54 (360–530)	0.14–0.17 (158–192)
India	0.48–0.62 (326–426)	0.12–0.19 (110–166)

Table 3: Fraction of population and number of people with incomes less than US\$2 per day. The range of estimates spans the different distributional assumptions described in Section 7.4.

ing at just China and India that a fast-growing economy also has its inequality rise rapidly, while a slower-growing economy can keep inequality in check.

But what do Tables 1 and 2 imply for, say, the number of people in China and India living below a specific fixed income level? How rapidly were people exiting low-income states, given aggregate growth and actual changes in measured inequality? If, counterfactually, inequality had remained unchanged, how would aggregate growth alone have changed conditions for the poor? Or, again counterfactually, how much would inequality have had to increase, for the poor not to have benefited at all from aggregate growth?

Tables 3 and 4 provide answers to these questions, obtained using the calculations to be detailed further in Sections 5 and 7. First, from the actual historical record in per capita income growth ( $\dot{\mathcal{E}}/\mathcal{E}$ ), population, and Gini coefficients, we can, with weak additional assumptions on the parametric form of density  $f$ , work out how the entire distribution of individual income shifted between 1980 and 1992. Table 3 shows how the situation for the very poor changed over this time period. The fraction of the population living on less than US\$2 per day (US\$730 annually) varied from 0.37 to 0.54 in China in 1980; this corresponded to between 360m to 530m people.<sup>1</sup> By 1992, the fraction of population in that income range had fallen to 0.14 to 0.17, implying only between 158m to 192m people, given the population

---

<sup>1</sup> Each entry in the Table is a range rather than just a single number since alternative distributional assumptions can be used in the calculation; see Section 7.4 below.

	$\mathcal{I}_G, P$ constant: $-\dot{P}_Y$	$HC_Y$ constant: $\dot{\mathcal{I}}_G/\mathcal{I}_G$
China	33m/year	8.3%/year
India	17m/year	8.8%/year

---

Table 4: From 1980 perspective: Given aggregate growth, reduction in numbers of poor if inequality unchanged, and proportional inequality increase per year to maintain poverty numbers

size then. In other words, over 1980–1992 China reduced the population in this very poor income range by between 210m to 338m people, even as inequality and total population rose.

The situation for India is less surprising, as measured inequality there remained constant, and only aggregate economic growth occurred. However, since the total population also rose, it might well have been that the poor did increase in number. Table 3 shows, however, that that did not happen. Between 1980 and 1992, the number of Indians living on less than US\$2 a day fell from approximately 326m–426m to less than half that, approximately 110m–166m. The fraction of the Indian population in this income range fell from approximately half to perhaps one-fifth, likely less. India reduced the population living in the very poor income range by about a quarter of a billion, a number comparable to the change in China.

If the world comprised only the two countries China and India put together, it would show a number of interesting features. First, the country that grew faster on aggregate also had inequality rise more—the upward-sloping schedule in Fig. 1 is that that is relevant. Second, even despite this positive relation between growth and inequality, overall the world’s poor benefited dramatically from economic growth. Over the course of little more than a decade, about half a billion people—out of a world population of about 1.6 to 1.9 billion—exited the state of extreme poverty. This decline in sheer numbers of the very poor divided about equally between China and India.

Table 4 takes the argument further. Suppose population is held constant at 1980 levels in China and India. The left panel in the table shows that if inequality were held constant as well at its 1980 levels,

then aggregate growth alone would have removed from being very poor 33m people a year in China, and 17m people a year in India. The right panel shows that to keep constant the number of people living on incomes less than US\$2 a day as aggregate growth proceeded, the Gini coefficient would have to rise at a proportional growth rate of 8.3% per year in China, and 8.8% per year in India. Such rapid and large increases in inequality are unprecedented in world history (with the possible exception of the transition economies and Russia after the collapse of the Soviet Union).<sup>2</sup>

I conclude from the discussion here that, given the historical experience in China and India, aggregate economic growth might well come about only with increases in inequality. However, given magnitudes that are historically reasonable, economic growth is unambiguously beneficial, even for the poor and even when inequality rises.

## 5 Empirical Results

This section expands on the discussion in Section 4 above. It extends the analysis to more than just China and India, and provides further quantification and qualification to the conclusions reached there.

Some previous empirical work have already presented results suggestive of those I obtain below. Deininger and Squire (1996) and Li, Squire and Zou (1998) reported that across 573 panel observations

---

<sup>2</sup> See, e.g., Ivaschenko (2001) and Shorrocks and Kolenikov (2001). The seven instances that Li, Squire and Zou (1998) identified with statistically and quantitatively significant time trends in Gini coefficients only saw proportional growth rates of 1.02% (Australia), 1.04% (Chile), 3.18% (China), -1.71% (France), -1.18% (Italy), 1.61% (New Zealand), and 1.46% (Poland) [this author's calculations, from Table 4 in Li, Squire and Zou (1998)] taken over a single linear time period—taking multiple time periods would imply yet smaller growth rates. China's rate of increase in inequality would have had to be more than double what it actually was, and sustained for a dozen years, to nullify the beneficial effects of its high aggregate growth rate.

	Variance decomposition (%)	
	Across countries	Over time
(575) Gini coeff. $\mathcal{I}_G$	91.2	8.8
(1750) Per capita $\mathcal{E}$	72.8	27.2
(1732) Growth $\dot{\mathcal{E}}/\mathcal{E}$	8.6	91.4
(1702) Smoothed [5 yr.] $\dot{\mathcal{E}}/\mathcal{E}$	22.1	77.9
(1750) Population $P$	95.2	4.8

Table 5: Variance decomposition. Gini coefficients, growth, and population. Numbers in parentheses indicate the number of observations.

of inequality over 49 countries, approximately 90% of the variation in inequality is due to variation across countries. While inequality can vary by relatively large amounts, it does so mainly across countries, and very little through time for a given country. Honduras's 1968 income inequality of 62% (Gini coefficient) is 2.4 times that of Belgium's 26% in 1985. But at the same time, over the entire post-War era, income inequality in Belgium never rose above 28% while Honduras's never fell below 50%.

Table 5 gives the variance decomposition for the Gini coefficient, comparing it to a number of other macroeconomic variables to be considered below.<sup>3</sup> The Table confirms the Li, Squire and Zou (1998) finding, and shows how more stable, through time, inequality is compared to macroeconomic indicators like growth rates and levels of per capita income.<sup>4</sup>

A critical implication of this empirical regularity follows for econo-

---

<sup>3</sup> The notation  $\mathcal{I}_G$  for the Gini coefficient is introduced below in Section 7. Recall that  $\mathcal{I}_G$  is twice the area between the 45-degree line and the Lorenze curve, and takes values between 0 and 1. Alternatively, it is the correlation between  $Y$  and  $F(Y)$ , where  $F$  is the distribution function for incomes  $Y$  (equation (9) in Section 7).

<sup>4</sup> The calculations for Table 5 take into account the unbalanced panel nature of the data. Li, Squire and Zou (1998) also examine the effects of alternative definitions and disaggregations, but nonetheless end up with approximately the same 90/10 split uniformly.

metric work. Panel-data regression analyses that condition out individual country heterogeneities—country fixed or random effects—neglect what is most important in the data. Such analyses end up explaining only the 9% or so of variation in Gini coefficients, leaving out the over 90% swept away as unexplained individual effects. That is, rather than removing a presumed bias due to fixed effects or correcting for a hypothesized measurement error in random effects, a researcher likely ends up inadvertently explaining only a tiny fraction of the inequality in which they were initially interested.<sup>5</sup>

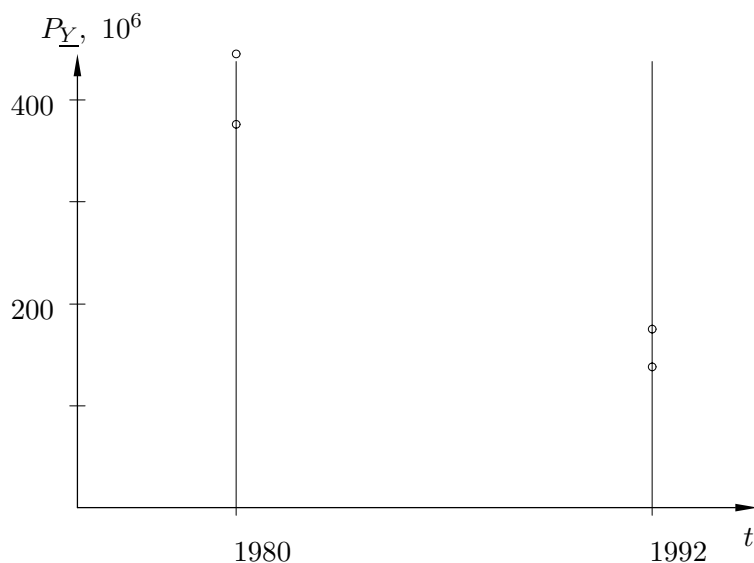
A further substantive conclusion follows. Because most of the variation in inequality is across countries, while most of that in growth is through time, no mechanism that relates inequality and growth can be empirically important.<sup>6</sup> Previous findings that this might be so derive mainly from inappropriate application to these panel data of econometric methods that, wrongly in this case, condition away individual heterogeneity.

Could this evidence not simply indicate an arbitrarily strong relation, in the timeseries dimension, between inequality and growth—with tiny variations in inequality causing large variations in economic growth? Then, large movements in inequality would bring about even larger movements in growth. (Table 5 already shows that cross sectionally large variations in mean inequality are associated with only small variations in mean growth, so a cross sectional causal relation from inequality to growth can, at best, be weak.) The important question, from an empirical perspective, is not whether such a hypothesized dynamic relation might hold. In the historical sample, covering a broad range of experiences, large dynamic movements in inequality have almost never been observed (again, excepting post-Communist Eastern European transition). A key insight from macroeconometric practice (Lucas, 1976; Sims, 1980) addresses the question, What is an appropriate counterfactual for empirical evaluation? The an-

---

<sup>5</sup> Durlauf and Quah (1999) and Quah (1996) have criticised panel data analyses of growth data, along exactly the same lines.

<sup>6</sup> Easterly, Kremer, Pritchett and Summers (1993) made the same argument relating national policies and economic growth.

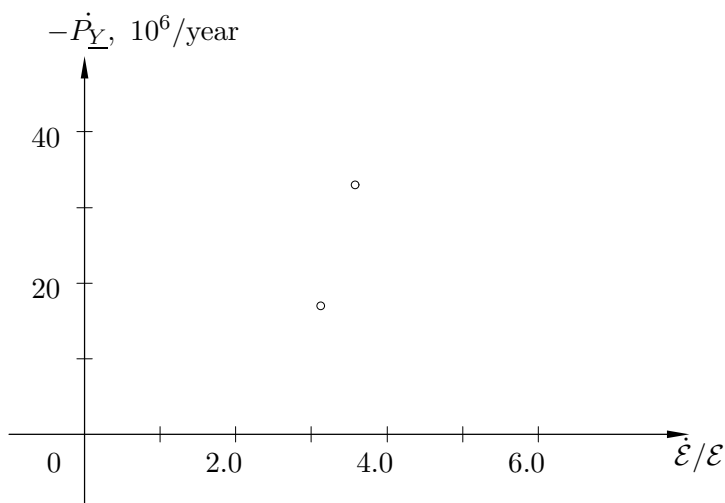


**Fig. 5: Estimated absolute poverty reduction** Each country is a single dot, one each for 1980 and for 1992—with height equal to the arithmetic average of  $P_Y$  across all distributional assumptions for F described in Section 7.4. The sum total across countries for 1980 is **821m**; for 1992, **313m**. (*Only China and India for now, other countries remaining to be filled in.*)

swer, Counterfactuals that fall within observed historical variation. Thought experiments considering changes that are way outside historical experience—large dynamic movements in inequality causing even larger movements in growth rates—are not empirically credible, and cannot produce reliable answers. Thus, while the tiny inequality/large growth dynamic possibility might remain, no empirical characterization can shed reliable light on it.

We now apply the calculations in Table 3 to the sample of countries underlying Table 5. From Table 3, we had concluded that China and India together reduced the number of people living on less than US\$2 a day by between 36m and 50m each year.

Fig. 5 shows the estimated reduction, from 1980 to 1992 in differ-



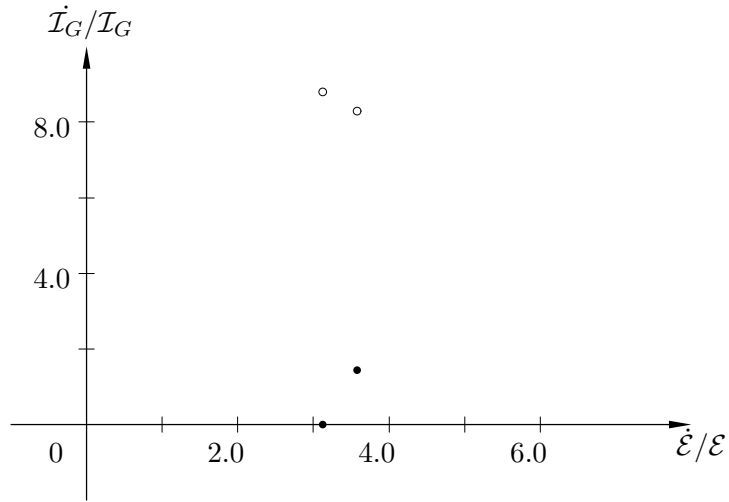
**Fig. 6: Growth alone** Each country is a single dot, with height equal to the arithmetic average of  $-\dot{P}_Y, 10^6/\text{year}$  across all distributional assumptions for  $F$  described in Section 7.4. (*Only China and India for now, other countries remaining to be filled in.*)

ent countries, in the number of people with incomes less than US\$2 per day, given the actual historical outcomes in income inequality and economic growth. As expected, China and India bear most of the shift, the two together accounting for 508m of the **ZZZ**m total change.

Just as Fig. 5 comes from applying the calculations of Table 3 to the complete dataset underlying Table 5, Fig. 6 and Fig. 7 result from applying the calculations in Table 4 to the entire cross section of countries.

Fig. 6 shows, for each economy, the amount of poverty reduction per year that would have occurred from aggregate growth alone, had inequality and population size remained constant at their 1980 values. Obviously, the faster is economic growth, the faster would  $P_Y$  fall. The Fig. emphasizes, however, that it is in the very large economies where high growth is needed, to reduce poverty worldwide.

Fig. 7 shows, again for each economy, the proportional growth rate



**Fig. 7: Inequality to nullify growth** Each country is a single dot. The light dots have height equal to the arithmetic average of  $\dot{\mathcal{I}}_G/\mathcal{I}_G$  across all distributional assumptions for F described in Section 7.4. The dark dots show actual  $\dot{\mathcal{I}}_G/\mathcal{I}_G$  realized. (Only China and India for now, other countries remaining to be filled in.)

of inequality that would be required to nullify the benefits of growth, had population remained constant at its 1980 value. The dark dots towards the bottom of the Fig. shows the actual growth rate in inequality that occurred over the sample. (These numbers are typically lower than those in footnote 2, for the multiple/single timeperiod reason described there.) Counterfactual increases in inequality of the magnitude that would be needed to overcome the poverty-reducing impact of economic growth—the upper part of the picture, in light dots—are far outside the range of historical realization.

**[[STILL NEED TO FIGURE OUT A COMPACT WAY TO PRESENT THE WORLD INCOME DISTRIBUTION]]**

## **6 Conclusions**

Much recent research on inequality and growth has taken one of two possible approaches: The first is explicit, and that is to see if inequality causes growth. The second, typically left implicit, is to see if, even as growth occurs, the poor might be disadvantaged anyway, because inequality has risen so dramatically. This paper has shown that neither of these possibilities is empirically tenable.

More traditional motivations—risk, poverty, equity—for studying inequality, however, remain. Indeed, they are reinforced, by the findings of this paper, as worldwide inequality continues to evolve, driven by powerful economic forces. But these motivations have little to do with the more recent analyses of the relation between inequality and growth.

This paper has applied a simple arithmetic approach to obtain these results. It has asked, given historical patterns of growth and inequality, how has the world income distribution evolved? How have the poor fared in different countries worldwide as per capita incomes and rich-poor differences have changed? Whether the growth and inequality data are unable to speak clearly on questions of causality or whether they only imply weak relations between each other, the data are unequivocal on this question.

The principal finding of the paper then is two-fold: First, only under inconceivably high increases in inequality, would economic growth not benefit the poor. The magnitudes of improvement in living standards due to aggregate economic growth simply overwhelm any putative deterioration due to increases in inequality. Second, any mechanism where inequality causes economic growth, positively or negatively, is empirically irrelevant.

In obtaining these results, the paper also ended up with an estimate of the world income distribution across the roughly 6 billion people on earth.

In the perspective developed above, using panel-data regression methods to analyze growth and inequality is the wrong approach, given the empirical regularities in the data. Rather than removing a presumed bias due to fixed effects or correcting for a hypothesized measurement error in random effects, a researcher ends up inadvertently explaining only a tiny fraction of the variation in inequality or growth. The effect of this is not just to lower the precision of estimated coefficients. Instead, it produces altogether misleading results. Taking this into account, the directions of variation in inequality and growth are simply too different for relations between the two to matter empirically.

This paper takes care to assume no single view on the causal mechanisms relating inequality and growth. It points out that whatever it is that drives economic growth in the large, those forces—whether they are macroeconomic, technological, political, or institutional—are dramatically important for improving the lot of the poor when they lead to economic growth; and similarly so in the reverse direction when they lead to economic stagnation.

What might seem an appealing possibility to raise here is that income inequality could, positively or negatively, truly cause aggregate economic growth, so that this paper's principal finding would then only reinforce the importance of distributional and inequality concerns over macroeconomic growth. However, even in reduced-form regressions of growth on inequality, the  $R^2$  fit can never be very high: The directions of principal variation in the two variables are just too different (Table 5). Therefore, even in the best of circum-

stances, even with no ambiguity on the direction of causality, many other factors beyond inequality influence economic growth. And *all* of them, through their impact on the aggregate income level, affect the poor—independently of inequality’s effect on economic growth.

Finally, it is not a telling criticism of the work in this paper to say that because it uses Gini coefficients or other standard inequality measures, it does not get at the true nature of inequality (whatever that might mean). Because the paper’s methods characterize the entire income distribution, the focus on Gini coefficients is only for convenience. However, precisely the same measures are used in all other studies of growth and inequality I know—in particular, in the many regression studies that claim to show one causal relation or another between these two quantities. If the data used are inappropriate here, then they are similarly so there too. Indeed, one might view the calculations here as simply taking a logical step prior to other work in its drawing out an interpretation to the indexes used in studies of inequality and growth.

## References

- Aghion, Philippe, Eve Caroli, and Cecilia García-Peñalosa (1999) “Inequality and economic growth: The perspective of the new growth theories,” *Journal of Economic Literature* 37(4), 1615–1660, December
- Alesina, Alberto, and Dani Rodrik (1994) “Distributive politics and economic growth,” *Quarterly Journal of Economics* 109(2), 465–490, May
- Banerjee, Abhijit V., and Esther Duflo (2000) “Inequality and growth: What can the data say?,” Working Paper, Economics Department, MIT, May
- Barro, Robert J. (2000) “Inequality and growth in a panel of countries,” *Journal of Economic Growth*, March
- Bénabou, Roland (1996) “Inequality and growth,” In *Macroeconomics Annual*, ed. Ben Bernanke and Julio Rotemberg, vol. 11 (NBER and MIT Press) pp. 11–74
- Bertola, Giuseppe (1999) “Macroeconomics of distribution and growth,” In *Handbook of Income Distribution*, ed. Anthony B. Atkinson and Francois Bourguignon, vol. 1 (North Holland Elsevier Science) chapter 9, pp. 477–540
- Bourguignon, François (2000) “The pace of economic growth and poverty reduction,” Working Paper, World Bank, Washington DC, December
- Cowell, Frank (2000) “Measurement of inequality,” In *Handbook of Income Distribution*, ed. Anthony B. Atkinson and Francois Bourguignon, vol. 1 (North Holland Elsevier Science) chapter 2. Forthcoming
- Deininger, Klaus, and Lyn Squire (1996) “A new data set measuring income inequality,” *World Bank Economic Review* 10(3), 565–591, September

- (1998) “New ways of looking at old issues: Inequality and growth,” *Journal of Development Economics* 57, 259–287
- Dollar, David, and Art Kraay (2001) “Growth is good for the poor,” Working Paper, DRG, The World Bank, Washington DC, March
- Durlauf, Steven N., and Danny Quah (1999) “The new empirics of economic growth,” In *Handbook of Macroeconomics*, ed. John B. Taylor and Michael Woodford, vol. 1A (Amsterdam: North Holland Elsevier Science) chapter 4, pp. 231–304
- Easterly, William, Michael Kremer, Lant Pritchett, and Lawrence H. Summers (1993) “Good policy or good luck? country growth performance and temporary shocks,” *Journal of Monetary Economics* 32(3), 459–483
- Esteban, Joan-María, and Debraj Ray (1994) “On the measurement of polarization,” *Econometrica* 62(4), 819–851, July
- Forbes, Kristin J. (2000) “A reassessment of the relationship between inequality and growth,” *American Economic Review* 90(5), 869–887, December
- Galor, Oded, and Joseph Zeira (1993) “Income distribution and macroeconomics,” *Review of Economic Studies* 60(1), 35–52, January
- Hansen, Lars Peter (1982) “Large sample properties of generalized method of moments estimators,” *Econometrica* 50(4), 1029–1054, July
- Heston, Alan, and Robert Summers (1999) “The world distribution of income: A synthesis of intercountry and intracountry data to measure worldwide material well-being,” Working Paper, University of Pennsylvania, Philadelphia, August
- Ivaschenko, Oleksiy (2001) “Growth and inequality: Evidence from transitional economies,” Working Paper, Uppsala University, May

- Kuznets, Simon (1955) "Economic growth and income inequality," *American Economic Review* 45(1), 1–28, March
- Li, Hongyi, and Hengfu Zou (1998) "Income inequality is not harmful for growth: Theory and evidence," *Review of Development Economics* 2, 318–334
- Li, Hongyi, Lyn Squire, and Hengfu Zou (1998) "Explaining international and intertemporal variations in income inequality," *Economic Journal* 108, 1–18, January
- Lucas, Robert E. (1976) "Econometric policy evaluation: A critique," *Carnegie-Rochester Conference Series on Public Policy* 1, 19–46
- Manski, Charles F. (1988) *Analog Estimation Methods in Econometrics* (London: Chapman and Hall)
- Milanovic, Branko (2002) "True world income distribution, 1988 and 1993: First calculation based on household surveys alone," *Economic Journal*, January. Forthcoming
- Perotti, Roberto (1996) "Growth, income distribution, and democracy: What the data say," *Journal of Economic Growth* 1(2), 149–187, June
- Persson, Torsten, and Guido Tabellini (1994) "Is inequality harmful for growth?," *American Economic Review* 84(3), 600–621, June
- Quah, Danny (1993) "Empirical cross-section dynamics in economic growth," *European Economic Review* 37(2/3), 426–434, April
- (1996) "Empirics for economic growth and convergence," *European Economic Review* 40(6), 1353–1375, June
- (1997) "Empirics for growth and distribution: Polarization, stratification, and convergence clubs," *Journal of Economic Growth* 2(1), 27–59, March
- (2001) "Cross-country growth comparison: Theory to empirics," In *Advances in Macroeconomic Theory*, ed. Jacques Dreze, vol. 1

of *Proceedings of the Twelfth World Congress of the International Economic Association, Buenos Aires* (London: Macmillan) chapter 16, pp. 330–349

Ravallion, Martin (1997) “Can high-inequality developing countries escape absolute poverty?,” *Economics Letters* 56(1), 51–57

Ravallion, Martin, and Shaohua Chen (1997) “What can new survey data tell us about recent changes in distribution and poverty?,” *World Bank Economic Review* 11(2), 357–382, June

Shorrocks, Anthony F., and Stanislav Kolenikov (2001) “Poverty trends in Russia during the transition,” Working Paper, UNU/WIDER, Helsinki, May

Silverman, Bernard W. (1981) “Using kernel density estimates to investigate multimodality,” *Journal of the Royal Statistical Society, Series B* 43(1), 97–99

Sims, Christopher A. (1980) “Macroeconomics and reality,” *Econometrica* 48(1), 1–48, January

Summers, Robert, and Alan Heston (1991) “The Penn World Table (Mark 5): An expanded set of international comparisons, 1950–1988,” *Quarterly Journal of Economics* 106(2), 327–368, May

UNU (2000) *UNU/WIDER-UNDP World Income Inequality Database*, v 1.0 ed. (United Nations University/WIDER)

Wolfson, Michael (1994) “Diverging inequalities,” *American Economic Review* 84(2), 353–358, May

World Bank (1990) *World Development Report: Poverty* (Oxford University Press)

## 7 Technical Appendix

If data existed on individual incomes accruing to different economic agents, at each point in time, then the empirical analysis would be straightforward. One can directly estimate the entire income distribution across agents on the planet, and characterize its dynamics through time. The problem, however, is that such data are unavailable and are unlikely to be produced anytime soon.

I develop here an alternative empirical framework that is general, flexible, and convenient. The approach is designed to be capable of incorporating a wide range of alternative distributional hypotheses, and a variety of measurements on different characteristics of income inequality. Thus, the empirical analysis is intended to apply readily as more and better data on income inequality characteristics become available.

I seek to uncover characteristics of the global distribution of income across individuals. We know characteristics of income distributions *within* countries, over time for a number of countries. A traditional approach then to analyzing inequalities across progressively larger subsets of individual incomes—proceeding up from yet finer subgroups—is to ask if the inequality index *aggregates* (e.g., Milanovic, 2002). The approach I take here differs. It begins from noting that if we had the actual distribution  $F_{j,t}$  for economy  $j$  at time  $t$ , where the population size is  $P_{j,t}$ , then the worldwide income distribution  $F_{W,t}$ , in a world of economies  $j = 1, 2, \dots, N$ , is

$$F_{W,t}(y) = P_{W,t}^{-1} \sum_{j=1}^N F_{j,t}(y) \times P_{j,t}, \quad y \in (0, \infty) \quad (2)$$

with the world population

$$P_{W,t} = \sum_{j=1}^N P_{j,t}.$$

Differentiating (2) with respect to  $y$  gives the implied density for the worldwide distribution of income as the weighted average of individual

country income distribution densities:

$$f_{W,t}(y) = \sum_{j=1}^N f_{j,t}(y) \times (P_{j,t}/P_{W,t}), \quad y \in (0, \infty). \quad (3)$$

Knowing the distribution  $F_W$  means we can calculate directly all the inequality indexes we wish—whether or not particular indexes aggregate becomes irrelevant.

### 7.1 Estimating individual income distributions

Given the quantities on the right of equation (3) the worldwide income distribution is straightforward to calculate. However, the individual distributions  $F_{j,t}$  are, generally, unknown. Instead, typically, we have data on a number of diverse functionals of them—e.g., Gini coefficients, quintile shares, averages, and so on. This subsection describes obtaining an estimate for  $F_j$  from data on such functionals.

Since the remainder of this section concentrates on what happens with a single economy, the  $j$  subscript is taken as understood and deleted to ease notation.

Fix an economy  $j$ . Suppose in each period  $t$ , we observe realizations on  $(P_t, X_t)$ , where  $P$  is the population size and  $X_t \in \mathbb{R}^d$  is a  $d$ -dimensional vector of functionals of the underlying unobservable income distribution  $F_t$  and population  $P_t$ . For example, when the first entry of  $X_t$  is the average or per capita income, then

$$X_{1,t} = \int_{-\infty}^{+\infty} y dF_t(y) = \int_0^{+\infty} y dF_t(y).$$

Let  $(\mathbb{R}, \mathcal{R})$  denote the pair comprised of the real line  $\mathbb{R}$  together with the collection  $\mathcal{R}$  of its Borel sets. Let  $\mathbf{B}(\mathbb{R}, \mathcal{R})$  denote the Banach space of bounded finitely-additive set functions on the measurable space  $(\mathbb{R}, \mathcal{R})$  endowed with total variation norm:

$$\forall \varphi \text{ in } \mathbf{B}(\mathbb{R}, \mathcal{R}) : \quad |\varphi| = \sup \sum_k |\varphi(A_k)|,$$

where the supremum in this definition is taken over all

$$\{A_k : k = 1, 2, \dots, n\}$$

finite measurable partitions of  $\mathbb{R}$ .

Distributions on  $\mathbb{R}$  can be identified with probability measures on  $(\mathbb{R}, \mathcal{R})$ . Those are, in turn, just countably-additive elements in  $\mathbf{B}(\mathbb{R}, \mathcal{R})$  assigning value 1 to the entire space  $\mathbb{R}$ . Let  $\mathfrak{B}$  denote the Borel sigma-algebra generated by the open subsets (relative to total variation norm topology) of  $\mathbf{B}(\mathbb{R}, \mathcal{R})$ . Then  $(\mathbf{B}, \mathfrak{B})$  is another measurable space.

Write the vector of potentially-observable functionals as a collection

$$\mathbf{T}_l : (\mathbf{B} \times \mathbb{R}, \mathfrak{B} \times \mathcal{R}) \rightarrow (\mathbb{R}, \mathcal{R}), \quad l = 1, 2, \dots, d$$

(where  $\mathfrak{B} \times \mathcal{R}$  denotes the sigma-algebra generated by the Cartesian product of  $\mathfrak{B}$  and  $\mathcal{R}$ ). Thus, for distribution  $F_t$  associated with probability measure  $\varphi_t \in (\mathbf{B}, \mathfrak{B})$ ,

$$X_{l,t} = \mathbf{T}_l(\varphi_t, P_t), \quad l = 1, 2, \dots, d. \quad (4)$$

Without loss or ambiguity, I will also write  $\mathbf{T}_l(F_t, P_t)$  to denote the right hand side of (4). Write  $\mathbf{T}$  to denote the vector of observed functionals, i.e.,

$$\mathbf{T}(F_t, P_t) = (\mathbf{T}_1(F_t, P_t), \mathbf{T}_2(F_t, P_t), \dots, \mathbf{T}_d(F_t, P_t))'.$$

Assume, finally, that the distribution  $F_t$  is known up to a  $p$ -dimensional vector  $\theta_t \in \mathbb{R}^p$ ,

$$F_t = F(\cdot | \theta_t) \stackrel{\text{def}}{=} \mathbf{F}_{\theta_t}. \quad (5)$$

(In equation (5) the symbol  $F$  is used to mean a number of different mathematical objects, but this will be without ambiguity, as the context will always be revealing.)

Equation (5) restricts in two distinct ways. First, the functional form  $F_t$  is assumed known. Second, time variation in the sequence

of distributions  $F_t$  is assumed mediated entirely through the finite-dimensional parameter vector  $\theta_t$ .

If for *some*  $\theta_t^*$ , distribution  $F_{\theta_t}$  is the true model, then

$$\mathbf{T}_l(F_{\theta_t^*}, P_t) = X_{l,t}, \quad l = 1, 2, \dots, d.$$

At fixed  $t$ , define the estimator  $\hat{\theta}_t$  for  $\theta_t^*$  as

$$\hat{\theta}_t \stackrel{\text{def}}{=} \arg \min_{\theta \in \mathbb{R}^p} (\mathbf{T}(F_\theta, P_t) - X_t)' \Omega (\mathbf{T}(F_\theta, P_t) - X_t),$$

$\Omega$   $d \times d$  positive definite. (6)

Each different weighting matrix  $\Omega$ —including, notably, the identity matrix—produces a different estimator. Under standard regularity conditions (as in GMM or related analogue estimation, e.g., Hansen, 1982 or Manski, 1988), each  $\Omega$ -associated estimator is consistent when  $X_t$  is itself replaced with a consistent estimator for the underlying population quantity. Moreover, defining the minimand

$$Q_{X_t}(\theta) = (\mathbf{T}(F_\theta, P_t) - X_t)' \Omega (\mathbf{T}(F_\theta, P_t) - X_t), \quad (7)$$

and denoting  $\theta_{t,0}$  as the probability limit of (6), standard reasoning using

$$\hat{\theta}_t - \theta_{t,0} = - \left( \left. \frac{d^2 Q}{d\theta d\theta'} \right|_{\theta_{t,0}} \right)^{-1} \left. \frac{dQ}{d\theta} \right|_{\theta_{t,0}}$$

allows a limit distribution theory for these estimators, provided the quantities  $X_t$  have a characterizable distribution around their underlying population counterparts.

Using  $\theta_t$  from the estimating equation (6) in (5) gives an estimator for  $F_t$  in each economy  $j$ . Plugging the result for each  $j$  in turn into (2)–(3) gives an estimator for the worldwide distribution of income. Tracking  $\theta_{j,t}$  as they evolve through time then gives worldwide individual income distribution dynamics.

Section 7.4 below provides some explicit analytically worked-out examples of this procedure. Section 5 describes empirical results from applying the procedure to the widest extent of data available.

## 7.2 Alternative functionals $\mathbf{T}_l$

This subsection provides examples of some candidate functionals  $\mathbf{T}_l$ . When observations on them are available—as assumed in the notation of section 7.1 above—they are readily used in estimating and characterizing the distributions  $F_{j,t}$ . Conversely, if they are not observable but an estimate of  $F_{j,t}$  is available, then estimates for  $\mathbf{T}_l$  can, instead, be induced.

For *mean or per capita income*, take

$$\mathcal{E}(\mathbf{F}, P) \stackrel{\text{def}}{=} \int_{-\infty}^{\infty} y d\mathbf{F}(y). \quad (8)$$

The *Gini coefficient* is standard in analysis of income inequality. Associate with it the functional

$$\mathcal{I}_G(\mathbf{F}, P) \stackrel{\text{def}}{=} [2^{-1}\mathcal{E}(\mathbf{F})]^{-1} \int_{-\infty}^{\infty} \left( \mathbf{F}(y) - \frac{1}{2} \right) y d\mathbf{F}(y) \quad (9)$$

(see, e.g., Cowell, 2000).

A different set of functionals standard in inequality analyses is the set of *cumulative quintile shares*. To define these, set for integer  $i$  from 1 to 4,

$$Y_{0.2i}(\mathbf{F}, P) \stackrel{\text{def}}{=} \sup_{y \in \mathbb{R}} \{y \mid \mathbf{F}(y) \leq 0.2i\} \quad (10)$$

$$S_{0.2i}(\mathbf{F}) \stackrel{\text{def}}{=} \left( \int_{-\infty}^{Y_{0.2i}(\mathbf{F}, P)} y d\mathbf{F}(y) \right) \times \mathcal{E}(\mathbf{F}, P)^{-1}. \quad (11)$$

The first of these, equation (10), defines the  $(20 \times i)$ -th percentile income level; the left-hand side is also known as the  $i$ -th quintile. The pair (10)–(11) generalizes to arbitrary percentile shares, but in practice the more general versions are rarely used (see, however, (12), (13), and (17) below).

Concepts (9)–(11) are those traditionally used in studies on inequality. Reliable observations on them are now widely available across time and economies (Deininger and Squire, 1996).

Recently, Milanovic (2002) has used household data to construct *within-decile average incomes* across many different countries. These fit within our framework as follows. Define

$$Y_{0.1i}(\mathbf{F}, P) \stackrel{\text{def}}{=} \sup_{y \in \mathbb{R}} \{y \mid \mathbf{F}(y) \leq 0.1i\}, \quad i = 0, 1, \dots, 9, \quad (12)$$

and let

$$\begin{aligned} \mathcal{E}_{0.1i}(\mathbf{F}, P) &\stackrel{\text{def}}{=} \int_{Y_{0.1 \times (i-1)}}^{Y_{0.1i}} y \, d\mathbf{F}(y), \quad i = 1, \dots, 9, \\ \mathcal{E}_1(\mathbf{F}, P) &\stackrel{\text{def}}{=} \int_{Y_{0.9}}^{\infty} y \, d\mathbf{F}(y). \end{aligned} \quad (13)$$

Similar to (10) above, equation (12) defines the  $(10 \times i)$ -th percentile income level, with the left-hand side also known as the  $i$ -th decile. The analysis in Milanovic (2002) can thus be merged with that below if we use the decile averages  $\mathcal{E}_{0.1i}$  from (13) (or even the deciles themselves  $Y_{0.1i}$  in (12)) as candidate  $\mathbf{T}_l$ 's.

Yet other ways to extract or summarize information from  $(\mathbf{F}, P)$  are relevant when interest lies in poverty specifically (e.g., Ravallion, 1997; Ravallion and Chen, 1997; World Bank, 1990) Fix a low but otherwise arbitrary level of income  $\underline{Y}$ , and let:

$$HC_{\underline{Y}}(\mathbf{F}, P) \stackrel{\text{def}}{=} \mathbf{F}(\underline{Y}) = \int_{-\infty}^{\underline{Y}} d\mathbf{F}(y). \quad (14)$$

Equation (14) gives a *poverty headcount index*, i.e., the fraction of population below a given income level  $\underline{Y}$ . Record also the absolute size of the population with those incomes:

$$P_{\underline{Y}}(\mathbf{F}, P) \stackrel{\text{def}}{=} P \times \mathbf{F}(\underline{Y}). \quad (15)$$

Finally, define:

$$PGI_{\underline{Y}}(\mathbf{F}, P) \stackrel{\text{def}}{=} \frac{\int_{-\infty}^{\underline{Y}} y \, d\mathbf{F}(y)}{\underline{Y}}. \quad (16)$$

This is a *poverty gap index*, i.e., a (normalized) average income distance from a given income level  $\underline{Y}$ .

When researchers are interested in whether a gap is emerging between groups of high-income and low-income individuals, a concept more useful than just inequality is polarization (e.g., Esteban and Ray, 1994; Quah, 1993, 1997; Wolfson, 1994) To obtain a functional that captures such an effect, follow the notation of (10) and let  $Y_{0.5}$  denote the *median*

$$Y_{0.5}(\mathbf{F}, P) \stackrel{\text{def}}{=} \sup_{y \in \mathbb{R}} \left\{ y \mid \mathbf{F}(y) \leq \frac{1}{2} \right\}, \quad (17)$$

and then, using (8), (9), and (17), define a *polarization index*

$$Pz(\mathbf{F}, P) \stackrel{\text{def}}{=} \left[ (1 - \mathcal{I}_G)\mathcal{E} - \frac{\int_{-\infty}^{Y_{0.5}} y d\mathbf{F}(y)}{\int_{-\infty}^{Y_{0.5}} d\mathbf{F}(y)} \right] \times \frac{2}{Y_{0.5}}. \quad (18)$$

The first term in square brackets is the Gini-adjusted per capita income; the second is the average level of incomes below the median (this is a special case of a conditional expectation that will appear again below). The greater this separation, the higher will be the value taken by the polarization index in (18).

All the functionals so far considered—apart from  $P_{\underline{Y}}$  in (15)—vary only with the distribution  $\mathbf{F}$ , and not the size of the population  $P$ . The next functional takes both into account; it describes a dynamic property of the evolving distributions. From the headcount index (14), one might be interested in the rate of flow of people past the fixed income level  $\underline{Y}$ . This is

$$\begin{aligned} FI_{\underline{Y}}(\mathbf{F}_{\theta_t}, P_t) &\stackrel{\text{def}}{=} -\frac{d}{dt} (\mathbf{F}_{\theta_t}(\underline{Y}) \cdot P_t) \\ &= - \left[ P_t \frac{d}{dt} \mathbf{F}_{\theta_t}(\underline{Y}) + \mathbf{F}_{\theta_t}(\underline{Y}) \frac{dP_t}{dt} \right]. \end{aligned} \quad (19)$$

Equation (19) shows interaction among a range of factors, including in particular per capita income growth  $\dot{\mathcal{E}}/\mathcal{E}$  and static, point-in-time inequality  $\mathcal{I}_G$ . I will use this simultaneous relationship below in sections 7.4.1 and 7.4.2. Using different techniques, it is exactly this

interaction that Ravallion (1997) studies for developing countries, using household survey data with direct observations on  $Fly$ .

The examples above should by certainly not be viewed to be exhaustive. I have given explicit  $\mathbf{T}_l$  calculations only for those functionals readily found in the empirical literature and for which observations are available. As progressively more refined income-distribution data are constructed, the reasoning here is easily extended to take those into account.

### 7.3 Distribution $F$ as organizing principle

As the discussion makes clear, the approach in this paper is to use the distribution dynamics in  $F_{W,t}$  as the core concept around which I organize all subsequent discussion. Equation (2) is the key compositional relation from individual economies to the world. All induced statistics—Gini coefficients, poverty headcounts, poverty gap indexes, polarization indexes, and so on—derive from it. In this exercise, it is not key whether those statistics retain compositional integrity, or have an axiomatic justification, or satisfy other reasonable criteria. They are not special in this analysis. I use them below because they are easily interpretable and are standard in discussions on income distributions, thus allowing to reduce the dimensionality of (the information in) estimated distribution dynamics. As formulated here, when independently available, these statistics can be used to augment the estimation (6); when not, they can be straightforwardly derived from an estimate of  $F_{j,t}$ . Everything centers on the distributions.

Admittedly, backing out estimates of individual-economy distributions  $F_{j,t}$ —as in equation (6)—might be viewed as a contrived problem. If a researcher had the original individual-level incomes data, then  $F_{j,t}$  (and thus  $F_{W,t}$ ) could be estimated directly by standard methods (e.g., Milanovic, 2002; Silverman, 1981). One should never need to construct any of (9)–(19), and go through (6), to characterize the distribution  $F_{j,t}$ . It is because such individual-level data are not readily available—instead statistical agencies have calculated and made available only different, aggregative statistics of the underlying data—that we are led to estimation by (6).

By the same token, one might wish to take care not to view  $\theta$  as “deep structural parameters” in any sense of the term. Instead, a useful perspective is to treat the  $\theta$ ’s as simply convenient ways—hyperparameters—to keep control on the high-dimensional calculations that would be otherwise involved in tracing through distribution dynamics. The analysis in this paper is obviously not one that sets out to test a multivariate regression or simultaneous equations model. It studies historical tendencies, not—to a large degree—the effects of artificial growth paths and inequality dynamics.

Standard econometric analysis of (6)–(7) allows consistency and limit distribution results for the hyperparameters  $\theta$ . Measurement errors in the data  $X_t$ , in sample, do not logically pose any difficulties. However, whether  $X_t$  can be guaranteed to converge to underlying population quantities, and in a manner where the limiting distribution can be characterized falls outside the domain of analysis in this paper.

Finally, to state the obvious, this approach is one that makes sense when the individual distributions  $F_{j,t}$  are comparable. If they are not, then the whole enterprise of trying to study worldwide inequality is flawed from the beginning, regardless of the approach taken.

#### 7.4 Induced statistics and parametric examples

I now turn to some explicit parametric examples to provide intuition for the remainder of the analysis. In describing the distribution dynamics, it is useful to establish some additional notation.

Suppose that in a given economy per capita income  $\mathcal{E}$  increases at a positive constant proportional growth rate:

$$\dot{\mathcal{E}}/\mathcal{E} = \xi > 0. \tag{20}$$

I will wish to compare dynamically evolving income distributions against a fixed (feasible and low, but otherwise arbitrary) threshold income level  $\underline{Y}$ . One statistic we will be concerned with in particular is the rate of flow of people past  $\underline{Y}$ , i.e., equation (19). We will be interested in the value of (19) when inequality, as measured by the

Gini coefficient  $\mathcal{I}_G$  say, is held constant. Alternatively, we will be interested in finding how fast  $\mathcal{I}_G$  has to change to set (19) to zero.

Write  $F_\theta$  to denote a parametrized income distribution function, and let  $f_\theta$  be its associated density function:

$$F_\theta(y) = \int_{-\infty}^y f_\theta(\tilde{y}) d\tilde{y}, \quad y \in \mathbb{R}.$$

Any given distribution also implies the conditional expectation function

$$E_\theta \left( Y \mid Y \text{ in set } \mathcal{A} \right) = \frac{\int_{\mathcal{A}} y dF_\theta(y)}{\int_{\mathcal{A}} dF_\theta(y)}.$$

This is the expectation of a random variable  $Y$ , distributed  $F_\theta$ , conditional on  $Y$  falling in set  $\mathcal{A}$  of possible values.

I will abuse notation by using subscripts such as  $N(\theta)$ ,  $L(\theta)$ , or  $P(\theta)$  to the functions  $F$ ,  $f$ , and  $E$ , to denote specific functional forms—in this case the Normal, the log Normal, and the Pareto Type 1, distributions, respectively. In the general case (with no explicit functional form restriction), the subscript will be simply  $\theta$ .

To begin discussing explicitly parametrized distributions, record that the Normal distribution characterized by mean  $\theta_1$  and variance  $\theta_2$  has density

$$f_{N(\theta)}(y) = (2\pi\theta_2)^{-1/2} \times \exp \left\{ -\frac{1}{2\theta_2}(y - \theta_1)^2 \right\}, \quad \theta_2 > 0.$$

The *standard Normal* sets  $\theta_1 = 0$  and  $\theta_2 = 1$  so that then

$$F_{N(0,1)}(y) = \int_{-\infty}^y (2\pi)^{-1/2} \exp \left\{ -\frac{1}{2}\tilde{y}^2 \right\} d\tilde{y}.$$

#### 7.4.1 Log Normal

The Log Normal distribution is widely used in traditional studies of personal income distributions. Its density is

$$f_{L(\theta)}(y) = (2\pi\theta_2)^{-1/2} \cdot y^{-1} \times \exp \left\{ -\frac{1}{2\theta_2}(\log y - \theta_1)^2 \right\}, \quad \theta_2 > 0, y > 0.$$

For this distribution the  $\mathbf{T}$  functionals in (8)–(11) of section 7.2 are:

$$\mathcal{E}(\mathbf{F}_{\mathbf{L}(\theta)}) = \exp(\theta_1 + \frac{1}{2}\theta_2),$$

$$\mathcal{I}_G(\mathbf{F}_{\mathbf{L}(\theta)}) = 2 \times \mathbf{F}_{\mathbf{N}(0,1)}(\theta_2^{1/2}/\sqrt{2}) - 1,$$

$$S_{0.2i}(\mathbf{F}_{\mathbf{L}(\theta)}) = \mathbf{F}_{\mathbf{L}(\theta_1+\theta_2,\theta_2)}(Y_{0.2i}(\mathbf{F}_{\mathbf{L}(\theta)})),$$

with

$$Y_{0.2i}(\mathbf{F}_{\mathbf{L}(\theta)}) = \exp \left\{ \mathbf{F}_{\mathbf{N}(0,1)}^{-1}(0.2i) \cdot \theta_2^{1/2} + \theta_1 \right\}.$$

An alternative expression for the cumulative quintile share is

$$\begin{aligned} S_{0.2i}(\mathbf{F}_{\mathbf{L}(\theta)}) &= \mathbf{F}_{\mathbf{N}(0,1)} \left( \frac{\log Y_{0.2i} - (\theta_1 + \theta_2)}{\theta_2^{1/2}} \right) \\ &= \mathbf{F}_{\mathbf{N}(0,1)} \left( \mathbf{F}_{\mathbf{N}(0,1)}^{-1}(0.2i) - \theta_2^{1/2} \right). \end{aligned}$$

If estimation (6) used only  $\mathcal{E}$  and  $\mathcal{I}_G$ , and ignored information on other elements of  $\mathbf{T}$  (or if those observations were unavailable), then an exact analytical formula for the estimator can be given:

$$\begin{aligned} \hat{\theta}_2 &= \left[ \mathbf{F}_{\mathbf{N}(0,1)}^{-1} \left( (\mathcal{I}_G + 1)/2 \right) \right]^2 \times 2, \\ \hat{\theta}_1 &= \log \mathcal{E} - \hat{\theta}_2/2. \end{aligned}$$

These can be used, in any case, as starting values in an iterative solution to (6). Heston and Summers (1999) used these as the estimates for their study.

Explicit formulas for some of the dynamics are then available:

$$\begin{aligned} \dot{\mathcal{E}}/\mathcal{E} &= \dot{\theta}_1 + \frac{1}{2}\dot{\theta}_2, \\ \dot{\mathcal{I}}_G/\mathcal{I}_G &= \frac{f_{\mathbf{N}(0,1)}([\theta_2/2]^{1/2})}{2\mathbf{F}_{\mathbf{N}(0,1)}([\theta_2/2]^{1/2}) - 1} \cdot (\theta_2/2)^{1/2} \times \dot{\theta}_2/\theta_2, \end{aligned}$$

and

$$\frac{d}{dt}\mathbf{F}_{\mathbf{L}(\theta)}(\underline{Y}) = \int_0^{\underline{Y}} \frac{d}{dt}f_{\mathbf{L}(\theta)} dy.$$

(The Pareto case below will permit explicit calculation for all the dynamics of interest, in particular, for all the numerical results in Section 4. Other distributional hypotheses will, as with the log Normal, require at least some of the results calculated numerically as closed-form expressions are intractable.)

When  $\mathcal{I}_G$  is held fixed,  $\dot{\theta}_2$  is zero. Then

$$\dot{\theta}_1 = \dot{\mathcal{E}}/\mathcal{E} = \xi,$$

so that for any fixed  $y$ ,

$$\begin{aligned} \frac{d}{dt}f_{\mathbf{L}(\theta)}(y) &= -(2\pi\theta_2)^{-1/2} \cdot y^{-1} \exp\left\{-\frac{1}{2\theta_2}(\log y - \theta_1)^2\right\} \\ &\quad \times (-\theta_2^{-1}) \cdot (\log y - \theta_1)(-\dot{\theta}_1) \\ &= \theta_2^{-1/2}f_{\mathbf{L}(\theta)}(y) \times \left(\frac{\log y - \theta_1}{\sqrt{\theta_2}}\right)\dot{\theta}_1. \end{aligned}$$

But then,

$$\begin{aligned} -\frac{d}{dt}F_{\mathbf{L}(\theta)}(\underline{Y}) &= -\theta_2^{-1/2} \left( \int_0^{\underline{Y}} \left( \frac{\log y - \theta_1}{\sqrt{\theta_2}} \right) f_{\mathbf{L}(\theta)}(y) \right) \times \xi \\ &= -\theta_2^{-1/2} E_{\mathbf{N}(0,1)} \left( Z \mid Z \leq \frac{\log \underline{Y} - \theta_1}{\sqrt{\theta_2}} \right) \\ &\quad \times F_{\mathbf{N}(0,1)} \left( \frac{\log \underline{Y} - \theta_1}{\sqrt{\theta_2}} \right) \cdot \xi. \end{aligned}$$

With fixed inequality at a constant  $\mathcal{I}_G$ , this expression says that the flow of population past a given threshold level  $\underline{Y}$  is proportional to the aggregate growth rate  $\xi$ . The constant of proportionality, moreover, is easily calculated from knowledge of  $\theta$ .

The value of  $\dot{\mathcal{I}}_G/\mathcal{I}_G$  that sets the flow  $dF_{\mathbf{L}(\theta)}(\underline{Y})/dt$  to zero can be obtained only by numerical simulation, as done in Section 5.

#### 7.4.2 Pareto (Type 1)

A different widely-used parametrization for personal income distributions is the Pareto (Type 1) distribution:

$$F_{\mathbf{P}(\theta)}(y) = 1 - (\theta_1 y^{-1})^{\theta_2}, \quad \theta_1 > 0, \quad y \geq \theta_1, \quad \theta_2 > 1,$$

with density

$$f_{\mathbf{P}(\theta)}(y) = \begin{cases} 0 & \text{if } y \leq 0, \\ \theta_2(\theta_1 y^{-1})^{\theta_2} y^{-1} & \text{otherwise.} \end{cases}$$

The implied  $\mathbf{T}$  functionals in (8)–(11) of section 7.2 then are:

$$\begin{aligned} \mathcal{E}(\mathbf{F}_{\mathbf{P}(\theta)}) &= (\theta_2 - 1)^{-1} \theta_2 \theta_1, \\ \mathcal{I}_G(\mathbf{F}_{\mathbf{P}(\theta)}) &= (2\theta_2 - 1)^{-1}, \\ Y_{0.2i}(\mathbf{F}_{\mathbf{P}(\theta)}) &= \mathbf{F}_{\mathbf{P}(\theta_1, \theta_2 - 1)}(S_{0.2i}) \end{aligned}$$

with

$$S_{0.2i}(\mathbf{F}_{\mathbf{P}(\theta)}) = (1 - 0.2i)^{-1/\theta_2} \cdot \theta_1.$$

As with the log Normal above (similarly having two parameters), an exact formula for the estimator (6) is available when only  $\mathcal{E}$  and  $\mathcal{I}_G$  are observed:

$$\begin{aligned} \hat{\theta}_2 &= (1 + \mathcal{I}_G^{-1})/2, \\ \hat{\theta}_1 &= (1 - \hat{\theta}_2^{-1})\mathcal{E}. \end{aligned}$$

In this case the dynamics in  $\theta$  and  $(\mathcal{E}, \mathcal{I}_G)$  can be easily seen to be related by:

$$\begin{aligned} \dot{\mathcal{E}}/\mathcal{E} &= \frac{\dot{\theta}_1}{\theta_1} - (\theta_2 - 1)^{-1} \frac{\dot{\theta}_2}{\theta_2}, \\ \dot{\mathcal{I}}_G/\mathcal{I}_G &= \left( \frac{-2\theta_2}{2\theta_2 - 1} \right) \frac{\dot{\theta}_2}{\theta_2}. \end{aligned}$$

Moreover, direct calculation shows

$$\begin{aligned} -\frac{d}{dt} \mathbf{F}_{\mathbf{P}(\theta)}(\underline{Y}) &= \frac{d}{dt} \left[ \left( \frac{\theta_1}{\underline{Y}} \right)^{\theta_2} \right] \\ &= (1 - \mathbf{F}_{\mathbf{P}(\theta)}(\underline{Y})) \theta_2 \times \left[ \frac{\dot{\theta}_1}{\theta_1} + \log \left( \frac{\theta_1}{\underline{Y}} \right) \frac{\dot{\theta}_2}{\theta_2} \right]. \end{aligned}$$

When inequality in the form of  $\mathcal{I}_G$  is held fixed, we have

$$\frac{\dot{\theta}_1}{\theta_1} = \frac{\dot{\mathcal{E}}}{\mathcal{E}} = \xi$$

and

$$-\frac{d}{dt} \mathbb{F}_{\mathbb{P}(\theta)}(\underline{Y}) = (1 - \mathbb{F}_{\mathbb{P}(\theta)}(\underline{Y})) \theta_2 \cdot \xi.$$

Alternatively, to fix  $\mathbb{F}_{\mathbb{P}(\theta)}(\underline{Y})$  instead, require

$$\dot{\theta}_1/\theta_1 = -\log(\theta_1/\underline{Y}) \dot{\theta}_2/\theta_2,$$

or

$$\dot{\theta}_2/\theta_2 = -[\log(\theta_1/\underline{Y}) + (\theta_2 - 1)^{-1}]^{-1} \xi.$$

To achieve this, we need

$$\dot{\mathcal{I}}_G/\mathcal{I}_G = \left( \frac{2\theta_2}{2\theta_2 - 1} \right) [\log(\theta_1/\underline{Y}) + (\theta_2 - 1)^{-1}]^{-1} \xi. \quad (21)$$

Equation (21) shows, at a given aggregate growth rate  $\xi$ , the rate of change in inequality required to hold fixed the proportion of the population below income  $\underline{Y}$ . The increase in  $\mathcal{I}_G$  is proportional to  $\xi$ . When  $\underline{Y}$  is sufficiently low, i.e., when

$$\mathbb{F}_{\mathbb{P}(\theta)}(\underline{Y}) < 1 - \exp\left\{ \frac{-\theta_2}{\theta_2 - 1} \right\}$$

(which happens to be the case of interest), the constant of proportionality is necessarily positive.

For the purposes of this paper, the log Normal and Pareto cases are interesting only because they permit explicit (closed-form) analyses of the distribution dynamics of interest. They provide intuition for how the general case will work. In the latter, typically only numerical solutions are available.